

Spoke Lead Complete can increase your sales team's effectiveness and quickly improve the ROI of your marketing budget. Add Spoke Lead Complete to your instance of salesforce.com to find critical information about an incoming lead and instantly update any missing or incomplete information with the click of a button.

Follow the instructions below to add Spoke Lead Complete to your salesforce.com application:

1. Contact Spoke Support to enable Spoke Lead Complete for your company and to verify that your users have the privilege to export information from Spoke.
2. Make sure all your users have upgraded to the most recent version of Microsoft Internet Explorer.
3. Log in to your salesforce.com account as an Administrator with the privileges to customize your Salesforce application.
4. Select the App Setup – Customize – Leads – Custom Links option from the left hand navigation bar. Click the New button.
5. Complete these steps and enter the specified information:
 - Enter Link Label: Spoke Lead Complete
 - Choose Link Type: URL
 - Click Next
 - Enter the URL below in the "Link URL" text area. Please make sure the URL is contiguous on one line with no line breaks.

```
https://center.spoke.com/secure/sforce/newskins/leadEnhance.spoke?sforce=false&sforce_sessionid={!User_Session_ID}&sforce_userid={!User_ID}&sforce_endpoint={!API_Partner_Server_URL_70}&sforceObjectId={!Lead_ID}&sforceObjectType=Lead
```

- Click Next
 - Choose "Open in Salesforce window with sidebar"
 - Click Next
 - Enter Height (in pixels): 2000
 - Click Next, then click Save.
6. Select the App Setup – Customize – Leads – Page Layouts option from the left hand navigation bar.
 7. Click Edit for a layout that should include the Spoke Lead Complete functionality. For example, if your sales and marketing teams should use Spoke Lead Complete, you would edit the layout used by the Sales and Marketing teams.
 8. On the right hand side of the page, choose "Lead Custom Links" from the View dropdown.
 9. Drag and drop the Spoke Lead Complete custom link field to the Custom Links section on the layout. Click Save.
 10. Follow steps 7-9 for each layout that should include Spoke Lead Complete.

Congratulations! You have now added Spoke Lead Complete to your instance of salesforce.com. Your users can access Spoke Lead Complete by clicking the Spoke Lead Complete link in the Custom Links section of any Lead detail page. The first time a user clicks on the Spoke Lead Complete link, they will be asked to enter their Spoke Username and Password. After the first login via Spoke Lead Complete, they will not need to re-enter their Spoke login information.

Please contact Spoke Support or your Account Manager if you have questions. You can request support by clicking [here](#) and opening a support request from the Spoke Support site.